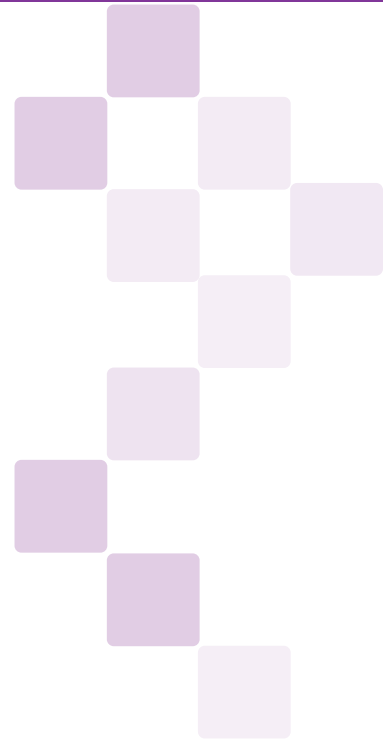


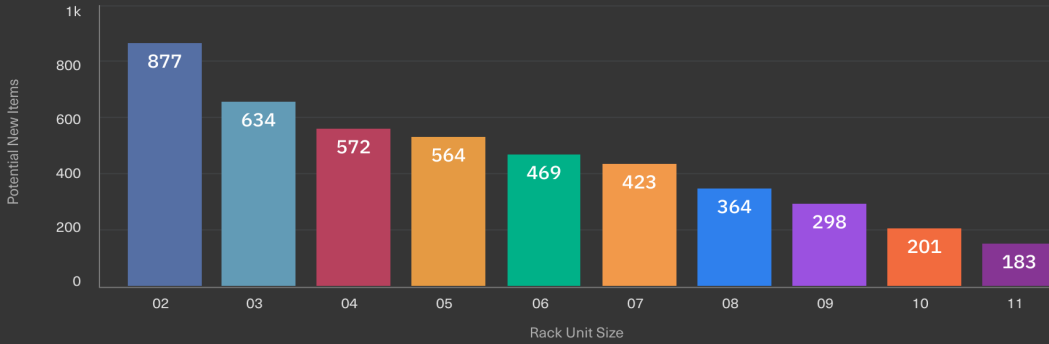
EBOOK

30 DCIM Software Evaluation Questions You Should Ask



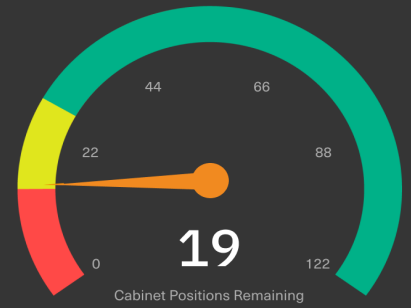
Rack Units Fragmentation

Limit to



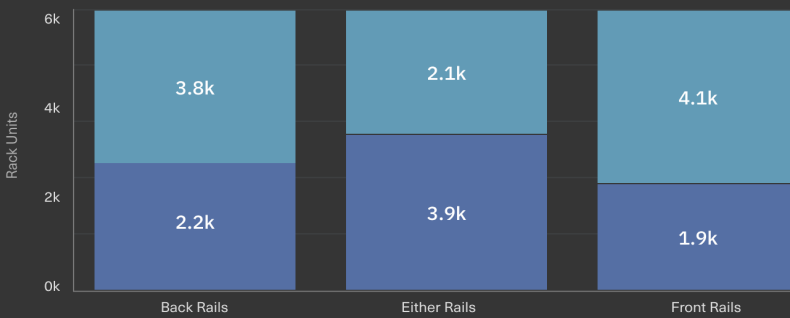
Cabinet Space Remaining

Status Area/Cabinet



Rack Units Usage by Rail

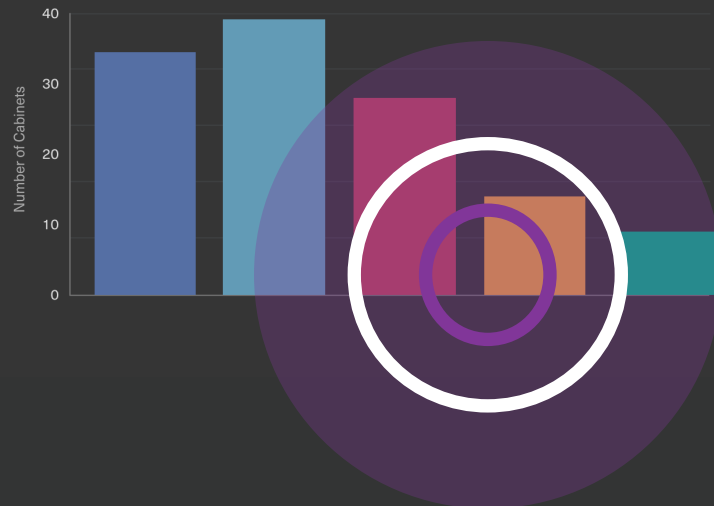
Limit to



Cabinet Utilization

Group by

Legend: 1 to 25 (blue), 26 to 50 (teal), 51-75 (red), 76-100 (orange), Empty (green)



Introduction

The process of choosing the right Data Center Infrastructure Management (DCIM) software can have a significant impact on an organization's success or failure.

With a proven track record of helping thousands of customers evaluate their DCIM options, we at Sunbird recognize the importance of making an informed decision.

We understand the unique challenges faced during the selection process, and we are committed to helping you navigate through them.

In this eBook, we have compiled the most common questions we get asked from organizations evaluating Sunbird DCIM. Our goal is to empower you to ask your prospective vendors the key questions that help find the best fit and streamline your evaluation process by demonstrating what the gold standard for DCIM software looks like.

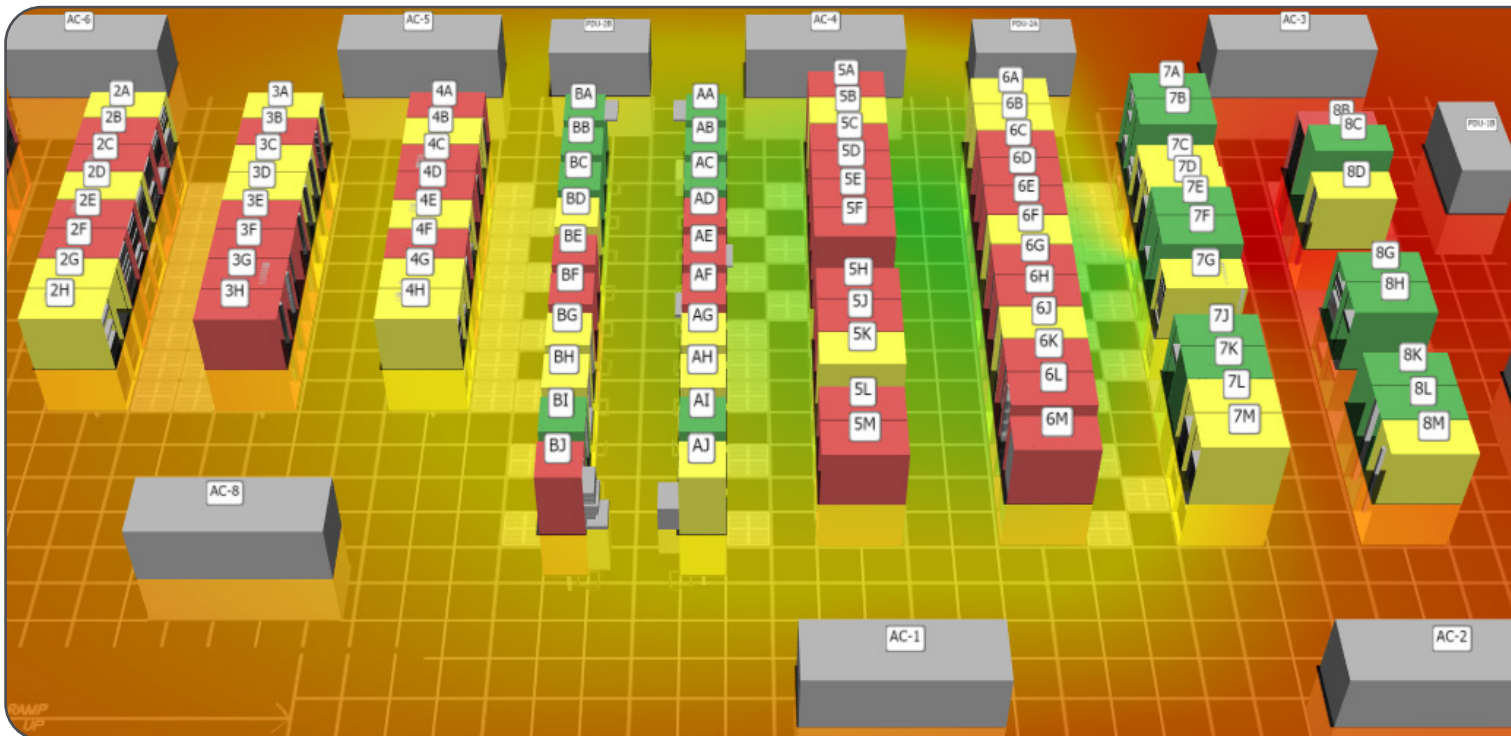
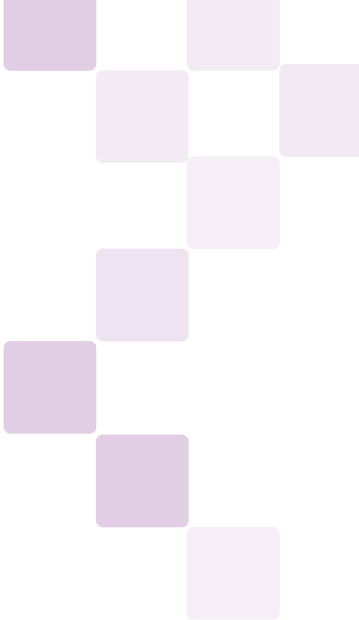


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Products and Licensing

1. What products does Sunbird offer?

Sunbird offers two products. dcTrack is a data center operations software that includes asset management, capacity planning, and connectivity management. Power IQ is an enterprise-class polling engine that collects power and environmental monitoring data. dcTrack and Power IQ seamlessly integrate to provide a complete suite of capabilities that dramatically simplify data center management.

2. How much does it cost?

Monthly subscription prices are \$4.99 per monitored device for Power IQ, \$15.99 per cabinet for dcTrack, and \$23.37 per cabinet for the complete DCIM suite. Perpetual license options are also available.

3. How is your software licensed?

dcTrack is licensed by the rack and Power IQ is licensed by the monitored device, and we offer perpetual and subscription licenses for both products.

4. Am I limited to the number of users, assets, etc.?

No. Our licenses include unlimited users, sites, square footage, assets, custom fields, data points, and integration points.

	Perpetual	Subscription
License to use software	As long as you want	One year
Maintenance	Separate annual fee	Included
Cost Benefits	Less expensive over time	Lower upfront costs
Renewal Terms	Annual or multi-year	Annual or multi-year
Accounting	Capex	Opex

Products and Licensing

5. Are there any additional fees or hidden costs?

No. There are no costs for feature modules, use of our APIs, or non-production systems for testing. Additionally, customers can request new data collection plugins, business rules, reports, and chart widgets which Sunbird provides for free.

There are also no requirements or additional license and maintenance costs for prerequisite software like additional operating systems and databases.

6. How do I buy your solution?

You can purchase our solution via your preferred reseller or distributor.

Evaluation

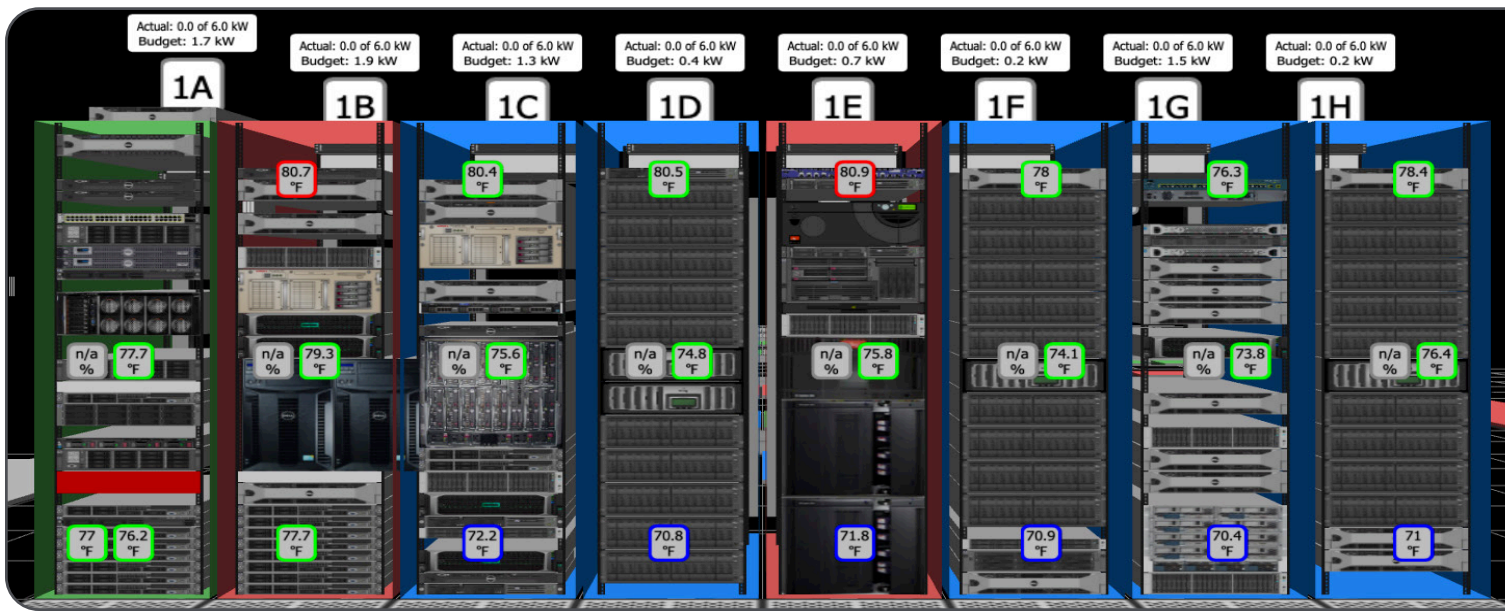
7. Does Sunbird provide a demo version I can use for evaluation purposes?

Yes. We provide full-featured demo systems that you can try for free. Simply fill out the form on the [dcTrack test drive](#) or [Power IQ](#) test drive webpage, and within moments you will receive an email with the login credentials.

8. Can I try Sunbird DCIM with my own data before purchasing?

Yes. We encourage our prospective customers to engage in our proof-of-concept (POC) process that enables you to validate if our solution satisfies your needs.

[Learn more about our proven POC process.](#)



Evaluation

9. Can Sunbird DCIM Integrate with my CMDB and ticketing systems?

“Automation via integration” is a key pillar of our second-generation DCIM vision. We help our customers reduce manual effort and improve data accuracy with system integration.

Our solution comes out of the box with fully documented bidirectional APIs and connectors that make it easy to integrate with CMDBs such as ServiceNow, Jira, BMC, and Ivanti/Cherwell, ticketing systems such as ServiceNow and Jira, and Dev Ops tools such as VMware, Ansible, Chef, Jenkins, and Puppet.

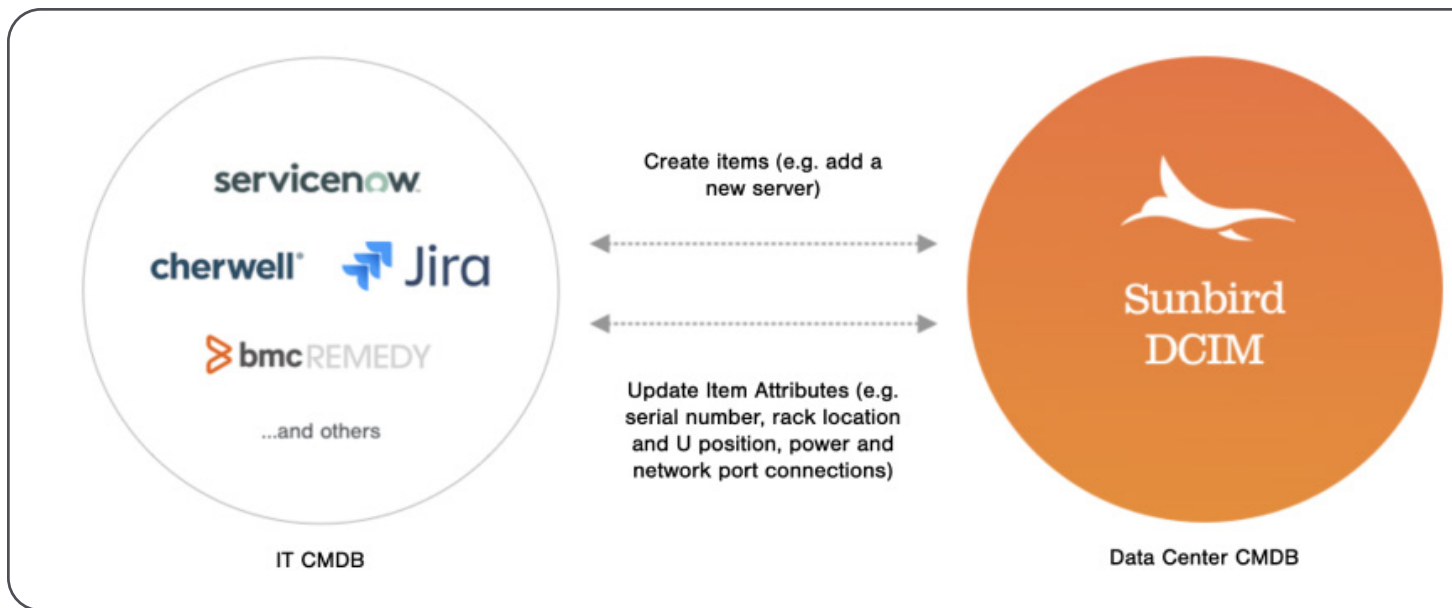
[Watch Workday present how they use Sunbird DCIM to automate their data center operations.](#)

10. Does Sunbird meet my security requirements?

Sunbird prioritizes security in its software development and deployment process. We follow best practices such as building the software on a hardened Linux OS that is downstream of a Red Hat Enterprise Linux (RHEL) OS, using state-of-the-art development and testing tools that perform continuous inspection of code quality, performing regular vulnerability scanning and penetration testing, and using government-approved FIPs-compliant encryption algorithms.

[Read more about our security measures.](#)

Our software is trusted by banking, telco, and federal and defense agencies with the most stringent security requirements.



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